

The background features a complex pattern of thin, light gray lines on a dark gray background. On the left side, there are several vertical lines of varying lengths. The rest of the image is filled with a series of parallel, slightly curved lines that create a sense of depth and movement, resembling a stylized architectural or technical drawing.

**KATERRA**  
BREAK NEW GROUND



Our Vision

Better, faster, cheaper  
**building projects.**  
For everyone.





# Katerra is an end-to-end building services provider.

- Architecture
- Interior Design
- Engineering
- Manufacturing
- Building Material Supply
- General Contracting
- Skilled Labor
- Renovations

Expertise + Leadership

Global Reach + Supply Chain Infrastructure

Proven Demand

Customers + Projects

# 1,500+ Global Team

350	100	250	400	50	50
Manufacturing	Design	Construction	Supply Chain	Software	Engineering

Google



FLEXTRONICS®



NOKIA



Schlumberger



SanDisk



# Our Progress

Expertise + Leadership

**Global Reach + Supply Chain Infrastructure**

Proven Demand

Customers + Projects



# Our Progress

Expertise +  
Leadership

Global Reach +  
Supply Chain  
Infrastructure

Proven  
Demand

Customers +  
Projects

## 2015

**Katerra**  
was founded

## 2016

**Top 25**  
Multifamily US GC

## 2017

**15 Projects**  
Broken Ground

## 2018

**115+ Projects** In Progress

**GC Licensed** Nationally

**ARCH Licensed**

In 12 states + National Partners

**3 Operational Factories**

**4 Factories in Dev.**



# Our Progress

Expertise + Leadership

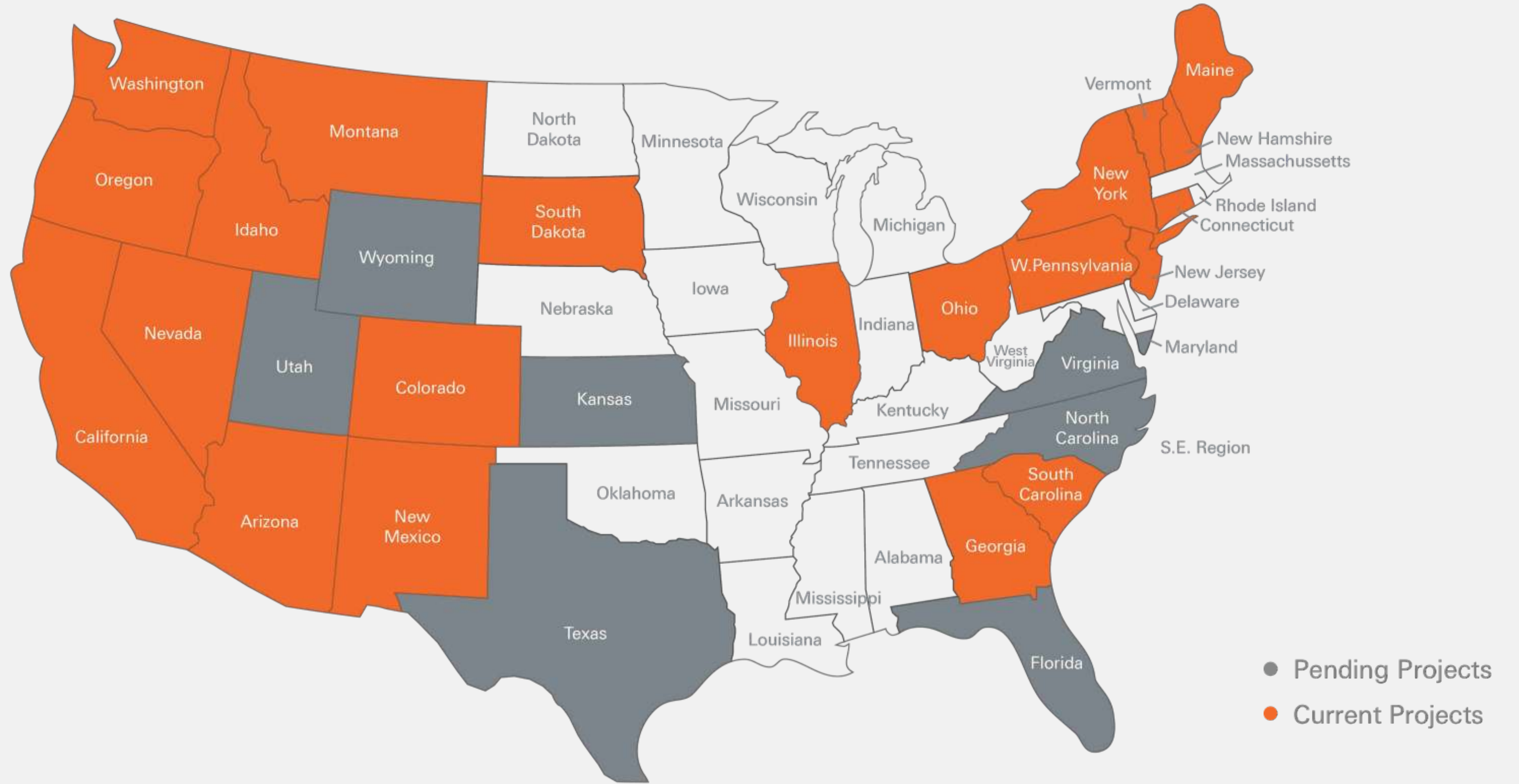
Global Reach + Supply Chain Infrastructure

Proven Demand

Customers + Projects

## Customers

- Wolff
- Kandle
- KRE
- UDR
- Sobrato
- FoxConn
- CA Ventures
- Landmark
- Whittle Schools
- Legacy Partners
- ELoft





# What We Build

Flexible solutions across the building life-cycle.



## Materials

- **Direct Material Sales**
- Curated catalog of structural components, finish items, and kitchen & bath products
- Management of all logistics, including delivery and installation



## New Build

- **End-to-End Services**
- Fully-integrated delivery of building projects, including design, materials procurement, manufacturing, and construction



## Renovations

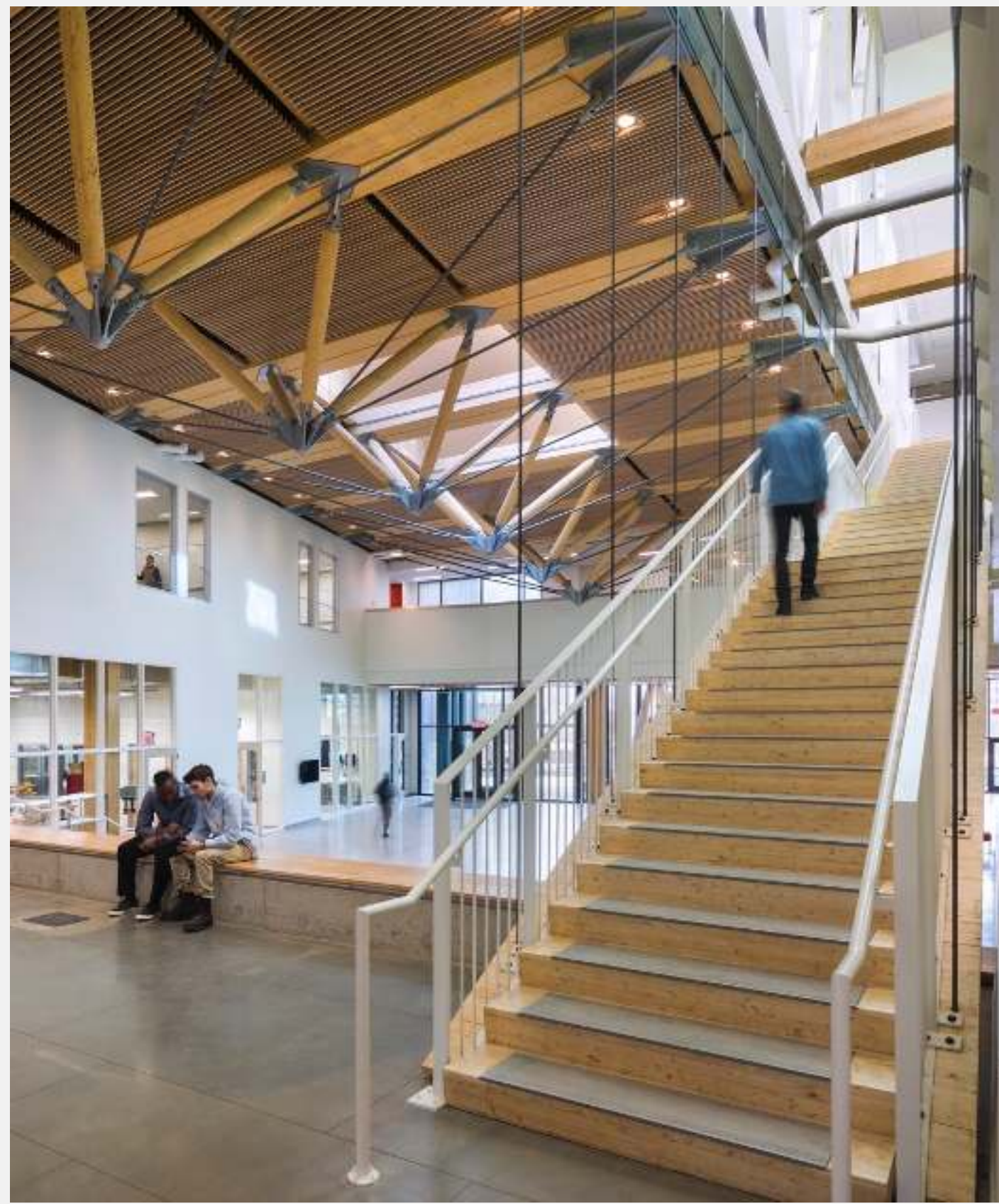
- **Renovation Services**
- Fully-integrated renovation services for multifamily market rate, affordable, commercial, and retail markets



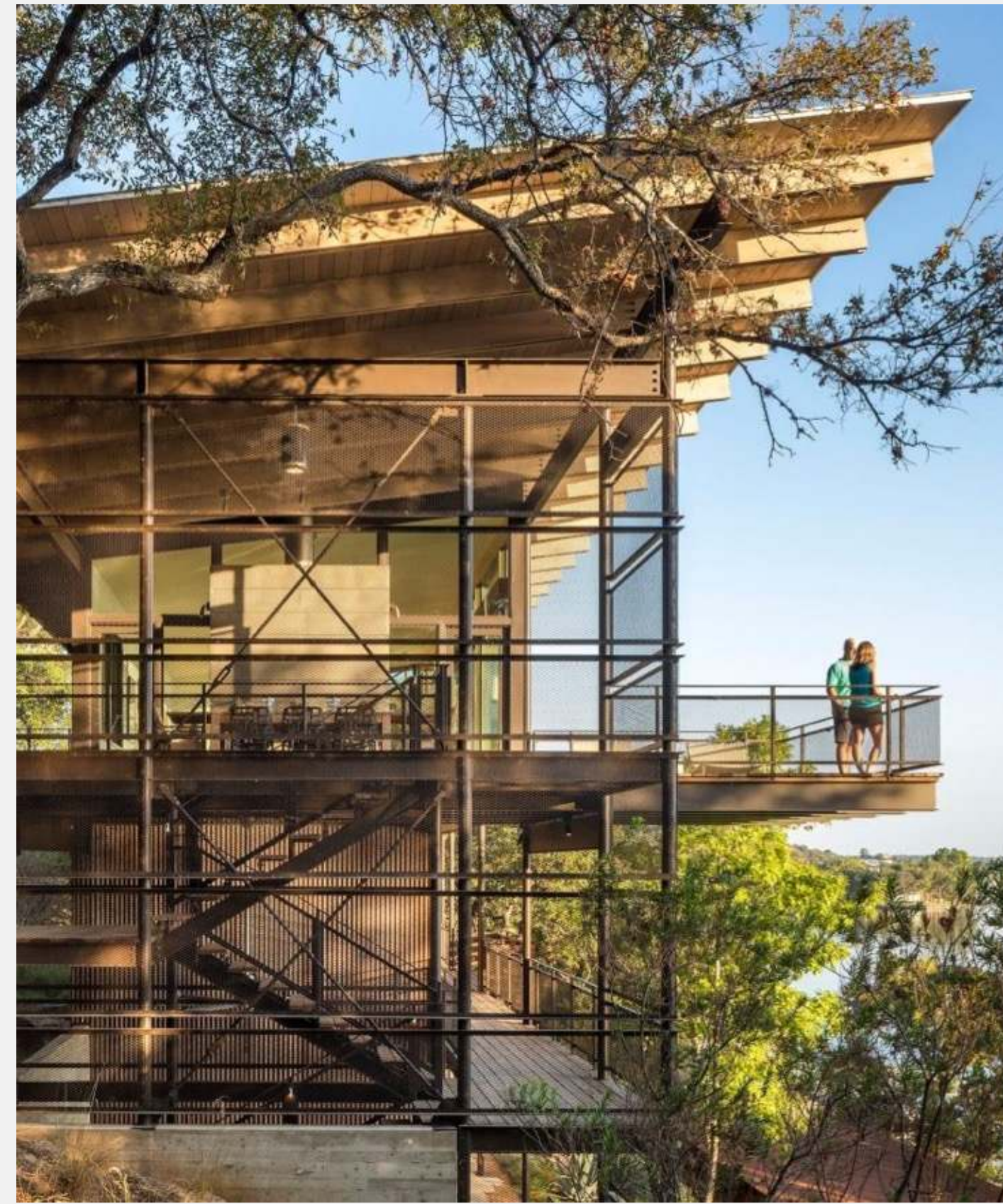
# Katerra Design Consortium



Michael Green Architecture  
T3 Building // Minneapolis, MN



Leers Weinzapfel // UMass Amherst  
Design Building // Amherst, MA



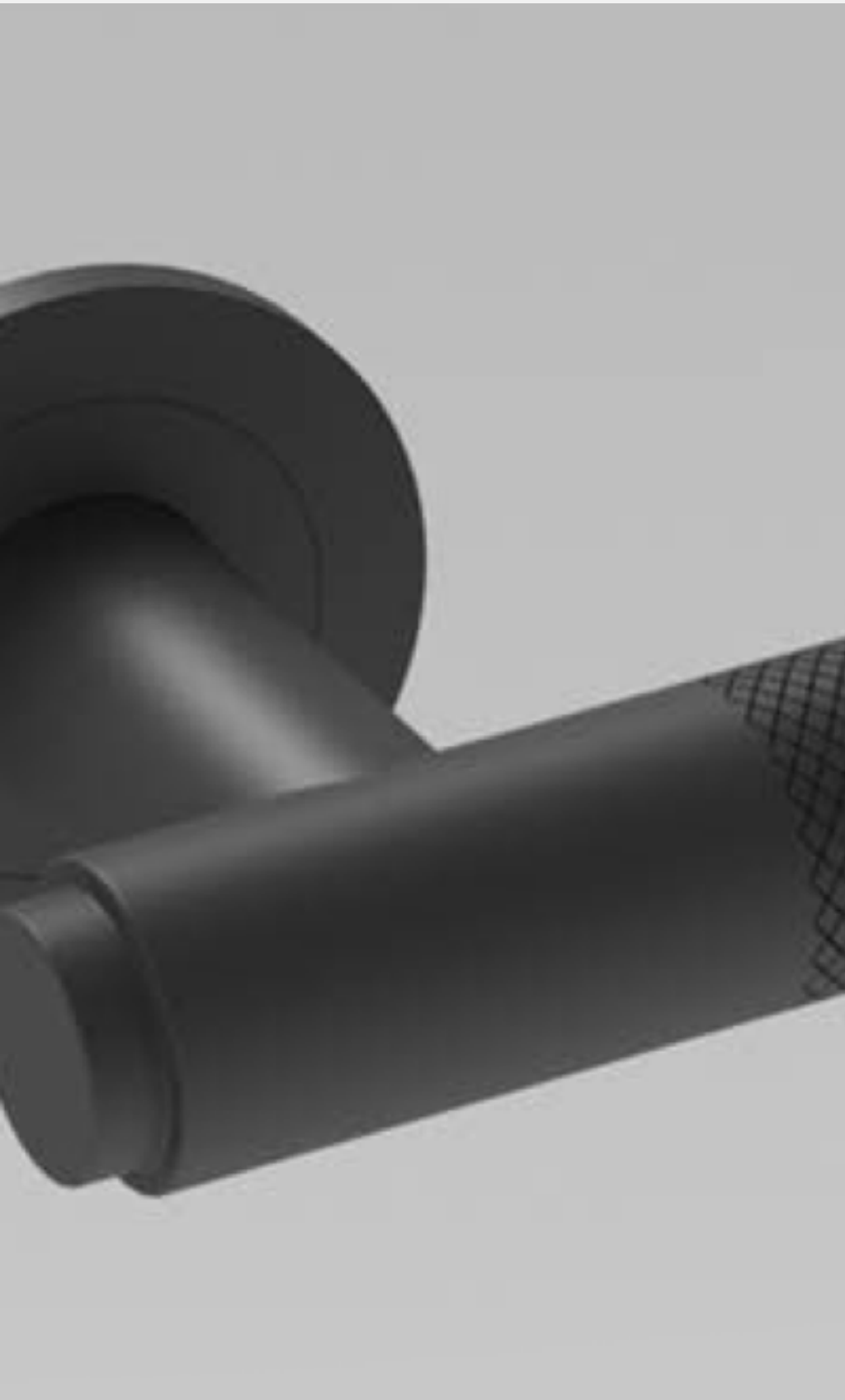
Lake Flato // Blue Lake Retreat  
Marble Falls, TX



Lord Aeck Sargent  
The Charles // Atlanta, GA



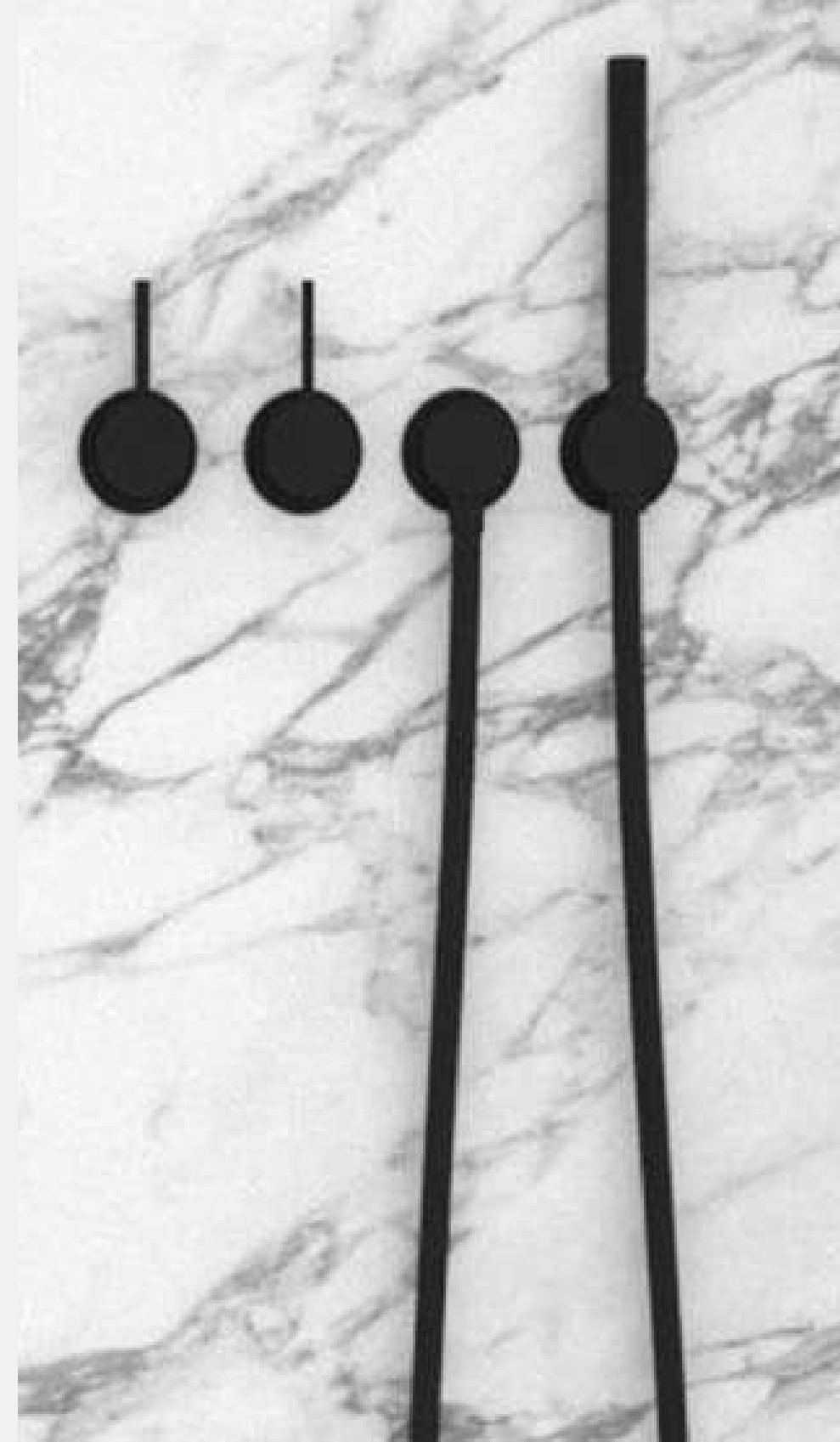
# Custom Interior Finish Products



Door Hardware



Pendant Light



Bath Fixtures



Appliance Interfaces



Cabinet Pull





# Design Variations

- Roof Style
- Balcony Style
- Cladding
- Landscaping
- Amenity Building
- Finishes & Fixtures

SW Garden Style

PNW Garden Style



# Sustainability at scale, without adding cost.

- Mass Timber
- Solar Powered Factories
- Reduced Material Waste
- Efficient Construction Technologies
- Responsibly Sourced Materials
- Smart Home Automation
- Low-Flow Faucets
- Energy Star Appliances
- High Insulation
- Low VOC Finishes
- FSC Certified Wood
- Low E Windows



## High Quality Labor Positions

- At or Above Market Wages
- Ongoing Job Training
- Improved Safety





# Katerra Design-Build Process

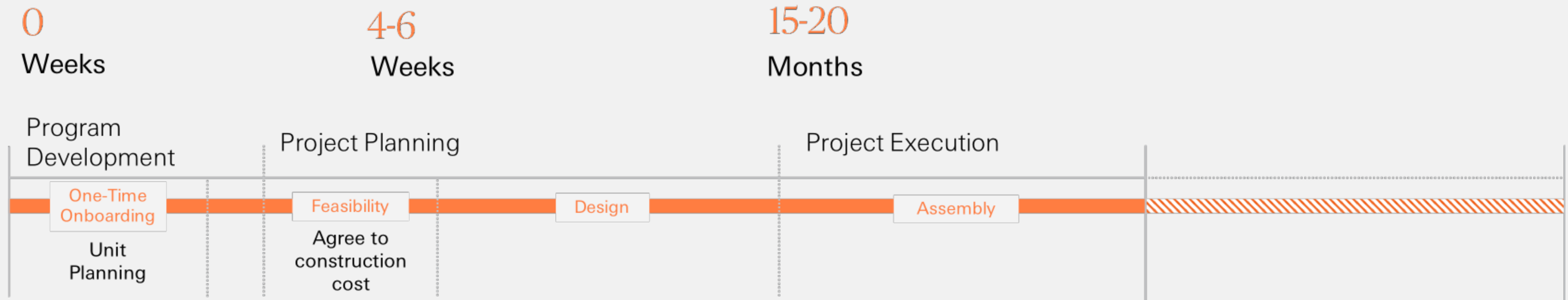
## Traditional Process





# Katerra Design-Build Process

## Katerra Process



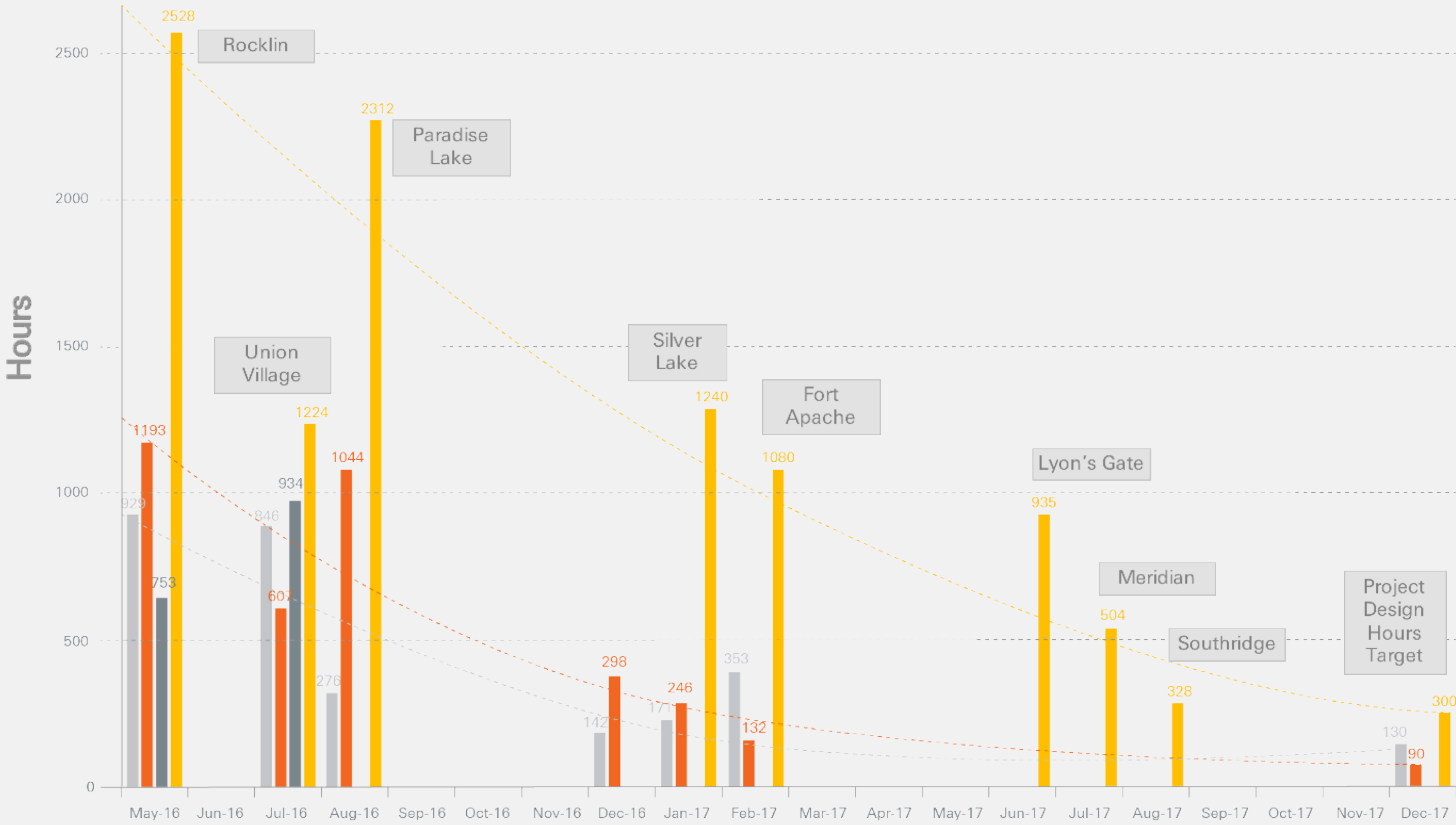
- Earlier design decisions
- More accurate feasibility studies
- Earlier accurate pricing

- Reduced site work
- Building delivered sooner

\* Schedule reflects average podium timeline



# Design Time Savings



\* Garden style multifamily product

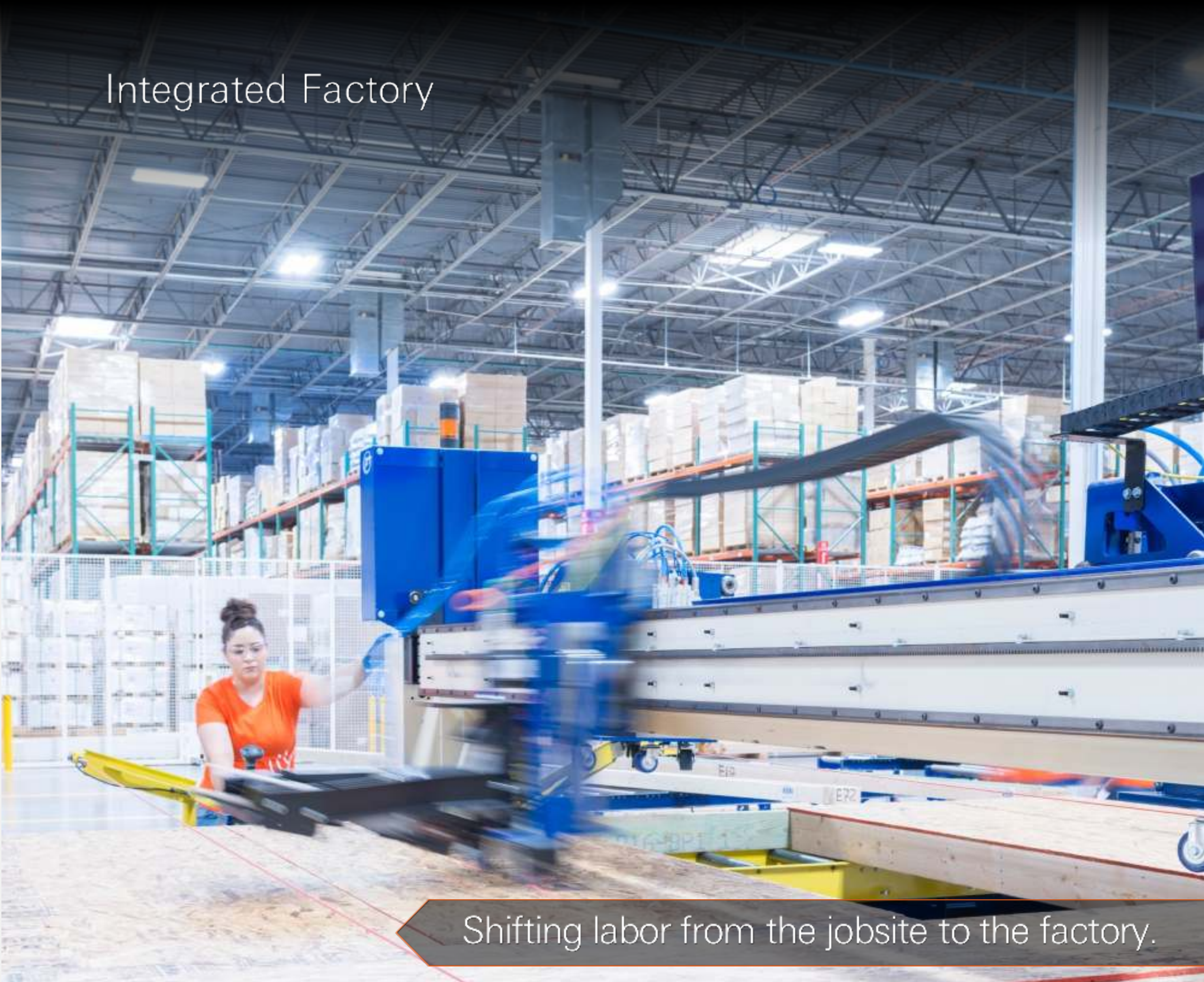
Lowering # hours to permit.

Lowering # design hours.

- Design Development
- Construction Documents
- Schematic Design
- Kickoff to Permit Estimate



# Integrated Factory



Shifting labor from the jobsite to the factory.



Extending factory precision to the jobsite.

Seamless link between manufacturing and construction.



# Construction Time Savings Video





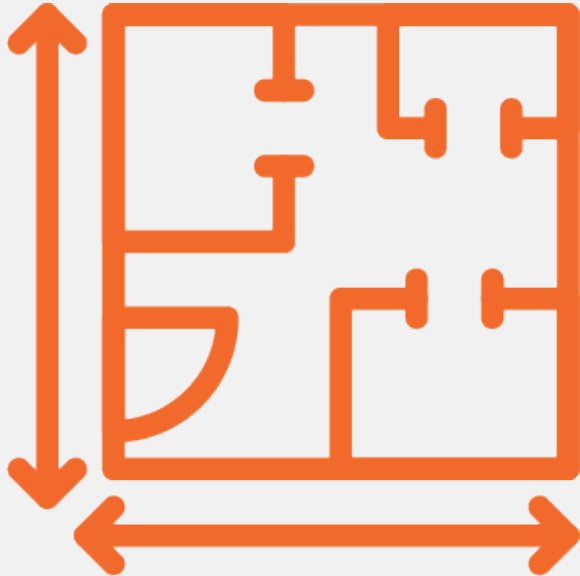
Katerra Cost Savings



Global Supply Chain



Onsite Construction



Design



Insurance



# Katerra Cost Savings

## Without Katerra



Manufacturers



Distributors



Dealers/Retailers



Subcontractors



General Contractors



Owner/Developers

## With Katerra



Suppliers & Manufacturers



Material Partner



Owner/Developers



Mass Timber Factory | Spokane Valley, WA

**2017:** Pilot Press Installed, R&D Testing

**2018:** Integration of CLT Panels

**2019:** Fully Operational



Largest Capacity U.S. CLT Factory

130,000 m<sup>3</sup> Annually



Thank You.

